

Keensight Capital expands global presence with new Singapore office

Singapore, February 28, 2024 – Keensight Capital, one of the leading private equity managers dedicated to pan-European Growth Buyout^[1] investments, has today announced the opening of a new office in Singapore to further expand its global presence. This strategic move underscores the firm's commitment to providing comprehensive support to its portfolio companies across international markets.

The establishment of the Singapore office marks a significant milestone for Keensight Capital, solidifying its footprint in the Asia-Pacific region. Singapore is a global financial center and is at the forefront of innovation in both the Technology and Healthcare industries. Alongside a very dynamic business environment, Singapore offers a world-class multi-cultural talent pool.

This positions Singapore as an excellent hub to help Keensight Capital's portfolio companies seize both organic and bolt-on growth opportunities in the region. In addition, the new office will serve as a strategic extension of the firm, enabling closer collaboration with local stakeholders, including entrepreneurs, industry experts, investors, sovereign wealth funds, and family offices.

The newly inaugurated office will be staffed by a seasoned team of professionals who bring a wealth of expertise to the table. In collaboration with Keensight Capital's Operating Partners in the region, who have been instrumental in driving the expansion of its portfolio companies throughout Asia-Pacific, the office is set to further enhance this growth trajectory. Leveraging local resources, the team will focus on enriching market analysis, refining go-to-market strategies, optimizing supply chain procurement, facilitating mergers and acquisitions, and pursuing other strategic initiatives.

Jean-Michel Beghin, Managing Partner of Keensight Capital, stated: "*We are thrilled to establish our presence in Singapore and become part of its dynamic business ecosystem. With our new office, we are well-positioned to leverage on the vast opportunities in the Asia-Pacific region and deliver exceptional results for our investors and portfolio companies.*"

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About Keensight Capital

Keensight Capital ("Keensight"), one of the leading European Growth Buyout firms, is committed to supporting entrepreneurs as they implement their growth strategies. For over 20 years, Keensight Capital's team of seasoned professionals has leveraged their knowledge of investment and growth

^[1] **Growth Buyout:** investment in profitable, private companies experiencing strong growth, in minority or majority positions, with or without leverage, using a flexible approach tailored to the needs of individual entrepreneurs, in order to finance organic growth projects, acquisition strategies or provide historic shareholders with liquidity.



industries to invest for the long term in profitable companies with high growth potential and revenues in the range of €10 million to €400 million. Drawing on its expertise in the Technology and Healthcare sectors, Keensight identifies the best investment opportunities in Europe and works closely with management teams to develop and achieve their strategic vision. Keensight Capital's success has also earned it a Gold Award from the Private Equity Exchange & Awards each year for the last seven consecutive years, and in particular, the Best European Growth Private Equity Fund.

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