

Keensight Capital appoints Rafe Hafeez as M&A Director

Paris, 24 May 2023 - Keensight Capital, one of the leading private equity managers dedicated to pan-European Growth Buyout^[1] investments, reinforces its portfolio performance team with the recruitment of Rafe Hafeez as M&A Director.

Rafe brings 10 years' experience across investment banking and financial services. In his new role, he will be responsible for M&A and bolt-on investments for existing and new businesses within Keensight's portfolio.

Rafe's appointment will drive the continued development and success of Keensight's portfolio M&A strategy, as the firm provides strategic growth opportunities for leading, profitable healthcare and technology companies globally.

Bruno Fritsch, Head of Keensight Performance, said: "Rafe has a strong track record of advising on and executing M&A strategies for the largest and highest quality technology firms. This experience means he is well placed to help our fast-growing portfolio companies to access the next stage of growth on the global stage."

Commenting on his role, Rafe Hafeez said: "Keensight is an industry leader with a stellar portfolio of profitable companies seeking growth opportunities. Their execution of growth buyout investments and the results they produce are impressive. I'm excited to join the team and to drive and deliver strategic M&A investments to build stronger businesses."



Rafe's biography – Rafe was previously Vice President in the Investment Banking team at J.P.Morgan covering technology. In this role, he managed M&A and capital raising across a range of sectors including software and ecommerce. Prior to J.P. Morgan, he spent over 6 years at Barclays Investment Bank within their TMT and FIG sector teams.

Rafe holds a degree in Financial Economics from the University of Oxford.

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^[1] **Growth Buyout:** investment in profitable, private companies experiencing strong growth, in minority or majority positions, with or without leverage, using a flexible approach tailored to the needs of individual entrepreneurs, in order to finance organic growth projects, acquisition strategies or provide historic shareholders with liquidity.



About Keensight Capital

Keensight Capital (“Keensight”), one of the leading European Growth Buyout firms, is committed to supporting entrepreneurs as they implement their growth strategies. For over 20 years, Keensight Capital’s team of seasoned professionals has leveraged their knowledge of investment and growth industries to invest for the long term in profitable companies with high growth potential and revenues in the range of €10 million to €400 million.

Drawing on its expertise in the Technology and Healthcare sectors, Keensight identifies the best investment opportunities in Europe and works closely with management teams to develop and achieve their strategic vision. Keensight Capital's success has also earned it a Gold Award from the Private Equity Exchange & Awards each year for the last six consecutive years, and in particular, the Best European Growth Private Equity Fund. www.keensightcapital.com

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