



Press Release
Paris, May 11, 2021

Keensight Capital announces exclusive agreement with Accenture for the potential sale of Linkbynet

Keensight Capital, one of the leading private equity managers dedicated to pan-European Growth Buyout¹ investments, has announced its intent to sell its stake in Linkbynet, a leading provider of cloud, Devops and cyber security services. This sale would take place in the context of the proposed acquisition of the company by Accenture.

Founded in 2000, Linkbynet is a cloud-native solutions provider with offices in France, Belgium, Canada, China, Luxembourg, Mauritius, Singapore and Vietnam. The company's team is comprised of more than 900 highly skilled professionals with 400 certifications from major cloud providers such as Amazon, Google, Microsoft or Alibaba.

Keensight Capital, as a shareholder of Linkbynet since 2016, alongside the founders Patrick and Stéphane Aisenberg and the management team, has supported the company's strong growth. Linkbynet has more than doubled in size over the last five years through sustained organic growth, including significant international development - particularly in Asia - and a successful external growth strategy, marked by five acquisitions.

With the aim of providing Linkbynet's clients with the best possible support in their digital transformation, Keensight Capital has supported Patrick and Stéphane Aisenberg's vision of strengthening the consulting and cybersecurity offer, thanks to in-house developments and the acquisitions of Treepitik (2017), Securiview (2018), Objectif Libre, Data Essential and Wise Partners (2019).

Patrick and Stéphane Aisenberg, co-founders of Linkbynet, said: "We are proud of the progress we have made and of having become one of the leading cloud players. We are grateful to the Keensight Capital team for having supported us financially and operationally over the last five years and for having allowed us to start the next chapter of Linkbynet's history in the best conditions."

Philippe Crochet, Managing Partner at Keensight Capital, added: "Our journey with Linkbynet is emblematic of the added value provided by Keensight Capital's team in supporting entrepreneurs and implementing growth strategies. Alongside Stéphane and Patrick, we have been able to support Linkbynet's organic development and the implementation of acquisitions enabling the company to strengthen its consulting and cybersecurity offerings. "

The acquisition requires prior consultation with the relevant works councils and approvals from the relevant authorities and would be subject to customary closing conditions.

¹ **Growth Buyout:** investment in profitable, private companies experiencing strong growth, in minority or majority positions, with or without leverage, using a flexible approach tailored to the needs of individual entrepreneurs, in order to finance organic growth projects, acquisition strategies or provide historic shareholders with liquidity.



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About Keensight Capital

Keensight Capital, one of the leading European Growth Buyout firms, is committed to supporting entrepreneurs as they implement their growth strategies. For 20 years, Keensight Capital's team of seasoned professionals has leveraged their knowledge of investment and growth industries to invest for the long term in profitable companies with high growth potential and revenues in the range of €10 million to €300 million. Drawing on its expertise in the Technology and Healthcare sectors, Keensight identifies the best investment opportunities in Europe and works closely with management teams to develop and achieve their strategic vision.

www.keensightcapital.com

About Linkbynet.

We are a pure product of innovation. Created 20 years ago to meet the emerging needs for outsourcing and more recently, for the need for cloud computing solutions, we carry an optimistic view when it comes to technology and its proven benefits to revolutionize our ways of working, collaborating, and living. In this ever-changing world, the strategic transformation of companies cannot be achieved without the development, management, and security of a powerful and customized digital infrastructure. Though invisible to most, it is undeniable that they have become indispensable to the growth and survival of businesses and organizations.

The offers and range of services offered by Linkbynet covers, from end to end, all the needs of companies in terms of digital transformation. These offers are built around 4 business pillars which are:

Cloud Advisor. The pillar through which we advise and develop the cloud strategy for our customers to enable them to succeed in their digital transformation.

Cyber Security. Indispensable solutions to secure the digital assets of our customers to ensure their growth.

Cloud Transformer. We mobilize our best expertise to deploy our customers' cloud projects, enabling their speedy innovation.

Cloud Optimizer. We optimize the management of data and infrastructure of our customers, be it in terms of enhancing application efficiency or better managing their cloud expenditure (FinOps), which can only render them even more efficient!

www.linkbynet.com

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