

Press release
Paris, December 10, 2020

Sogelink acquires GOTMI.IO to strengthen its construction and public works coordination offering with AI-driven solutions

Sogelink, a leading provider of vertical software solutions for infrastructure professionals, today announces the acquisition of GOTMI.IO, a collaborative platform specialized in the coordination of public works. Already at the cutting edge of the construction and public works coordination segment, Sogelink now adds artificial intelligence and machine learning expertise to its offering through this acquisition and deepens its open collaborative models.

Founded in 2000, Sogelink designs, develops and markets software and SaaS (Software as a Service) solutions to simplify and optimize complex business processes in the building, infrastructure and property management industry. With its unique collaborative platform, Sogelink stands as a pioneer and as the undisputed market leader in France. It is also the number one provider of topographic software.

Following the recent launch of PraDICT.io, the only portal producing free-of-charge Forward Planning Statements (Déclarations Prévisionnelles de Chantier - DPC) in France, Sogelink is accelerating the implementation of its roadmap with Keensight Capital's support through the acquisition of GOTMI.IO, which brings an innovative AI-driven cartographic platform to Sogelink's value proposition.

The public works coordination specialist GOTMI.IO is a collaborative platform developing an algorithm capable of mapping sites to unlock high coordination potential. It leverages open data from more than 6,000 real-time building sites.

Through the acquisition of GOTMI.IO, Sogelink expands its presence in the coordination of public works projects, and will make them more collaborative and more efficient, contributing to its position as a benchmark for construction-related data.

With GOTMI.IO, the group will benefit from a highly successful experience in standardization through open data which was published and recognized by government modernization bodies. Sogelink will be able to increase its support to public authorities in the management of the use of public spaces. Based on a predictive algorithm that gains in efficiency as it integrates more and more data, GOTMI.IO gains access to massive amounts of information by joining Sogelink, which will feed, deepen and considerably improve its current machine learning models.

Over the past 20 years, Sogelink and its 200 employees have built up a diverse and loyal base of 26,000 clients, representing more than 100,000 users. Sogelink has been recording top-line growth of over 20% p.a. over the last 10 years. Its robust business model ensures increasingly recurrent revenue and a high level of profitability.

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About Sogelink

Founded in 2000 by Ignace Vantorre, Sogelink provides software, cloud and mobile solutions for all players in the infrastructure, construction and property management ecosystem. All solutions are supported by a technological services platform, notably when it comes to exchanging very large flows of data.

With some 26,000 clients and more than 100,000 users, Sogelink aims to become the unrivalled expert in the collaborative, digital and smart management of data in 2D/3D/4D across its ecosystem.

www.sogelink.fr

About Keensight Capital

Keensight Capital, one of the leading European Growth Buyout¹ firms, is committed to supporting entrepreneurs as they implement their growth strategies. For 20 years, Keensight Capital's team of seasoned professionals has leveraged their knowledge of investment and growth industries to invest for the long term in profitable companies with high growth potential and revenues in the range of €10 million to €300 million. Drawing on its expertise in the Technology and Healthcare sectors, Keensight identifies the best investment opportunities in Europe and works closely with management teams to develop and achieve their strategic vision.

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¹ **Growth Buyout:** investment in profitable, private companies experiencing strong growth, in minority or majority positions, with or without leverage, using a flexible approach tailored to the needs of individual entrepreneurs, in order to finance organic growth projects, acquisition strategies or provide historic shareholders with liquidity.