LINKBYNET announces the acquisition of Objectif Libre and strengthens its expertise position in the Cloud and DevOps consulting market

In Saint Denis, France - February 28, 2019.

LINKBYNET is strengthening its organic growth already supported by a new acquisition, Objectif Libre, on Thursday, February 21, 2019.
This merger is part of the development strategy of its consulting division, addressing the Cloud and DevOps transformation markets in France and abroad, particularly in Open Source.

Objectif Libre is a reference in the fields of consulting, training and implementation, specializing in Open Source technologies. OpenStack, Ansible and Kubernetes technologies are at the heart of the company's activity.

Objectif Libre's constant growth since 2009 and the reliability of its services have enabled the creation of solid relationships with its Clients as well as a reputation based on community commitment, satisfaction and technological innovation.

For Christophe Sauthier, Founder of Objectif Libre:
"The merger that is being recorded today is an important step. I immediately think back to all the progress made over the past 10 years and in particular the fantastic work done by the teams with our customers and partners. Our ambition, by joining LINKBYNET, is above all to accelerate our development and our presence with our customers. Joining this group, which is focused, like us, on human and innovation values, is also a guarantee to preserve our values while deepening our expertise. »

"LINKBYNET is now completing its offer of services in the Cloud and confirms its development ambitions. Objectif Libre had been identified for its particularly talented consulting teams. After Treeptik and Securiview, we are pleased to support Stéphane and Patrick Aisenberg, outstanding entrepreneurs, for their third strategic acquisition in a year and a half. LINKBYNET is actively pursuing its growth to strengthen its position as a leader in the Cloud," added Philippe Crochet, Partner at Keensight Capital.

"With Objectif Libre, we have identified a consulting company with high added value, having developed a high level of expertise around Cloud environments such as OpenStack, Kubernetes, Docker, etc... These skills will sediment our development around consulting and will directly benefit all our Clients. " explains Stéphane Aisenberg, Co-founder and CEO of LINKBYNET.

For LINKBYNET, this acquisition completes the response provided to Customers addressing the new challenges of transformation to the cloud by using innovative methodologies and

technologies. It is also the strengthening of the portfolio of solutions made available with both proprietary partner solutions and Open Source.

LINKBYNET's consulting entity will now benefit from a denser scope of action in France with the presence of Objectif Libre in Toulouse in addition to Paris and Aix-en-Provence, extended internationally with points of presence in Canada, Stockholm in Sweden, and Singapore.
By the end of 2019, this entity will have about 100 consultants, representing a 100% increase in the number of employees in the consolidated consulting division.

This merger strengthens LINKBYNET's offer and operational capacity on OpenStack and Kubernetes technologies, at the heart of the transformation of IT departments wishing to take full advantage of Cloud capabilities, use DevOps approaches or implement CI/CD software plants.

Beyond this entrepreneurial project, the human dimension and the social values that constitute the DNA of both companies have been the driving force behind this merger.

*"A common set of values and a shared ambition for rapid development will have accelerated this rapprochement with the pleasure for LINKBYNET of having been able to rally a team so committed to Open Source environments, "*concludes Stéphane Aisenberg.

After this operation, the management of Objectif Libre remains at the head of the team and integrates the shareholders and the board of directors of LINKBYNET.

About Objectif Libre
Objectif Libre offers a wide range of consulting and training services for cloud and IT systems.
Objectif Libre helps organization turning their Cloud and DevOps strategy into reality. Their scope encompasses: Cloud design, IaaS deployments, IT usage optimization, DevOps transformation, infrastructure run, container-based applications and so on.
Their intense contribution to Open Source communities lead their consultants to be real experts on:
- Cloud Computing / OpenStack & Ceph
- Containers & orchestrators / Docker, Kubernetes, OpenShift
- DevOps infrastructures and tools / Jenkins, Git, ...
- IT Automation / Ansible & Puppet
- and generally Open Source Linux environments

Objectif Libre created and are still the lead developers of CloudKitty, the Open Source rating and chargeback official component for OpenStack.
Thanks to their home-made and self-maintained tools for IT-running and automation, they are able to build and run customers' IT with efficiency.
Their teams are located in France (Paris, Toulouse) and also now in Sweden (Stockholm) to propose a consistent service wherever their customers need it, in French or in English.

Press release

About Keensight Capital

Keensight Capital, one of Europe's leading players in the field of growth buyouts, supports entrepreneurs in the implementation of their growth strategy. For 20 years, our team of professionals with extensive experience in investment and industry has been investing in profitable, high-growth companies with revenues of between €15 million and €250 million over the long term.

Our expertise in IT/Internet and health/wellness helps to identify the best investment opportunities in Europe and allows us to work closely with managers in the development and implementation of their business project. Website : www.keensightcapital.com

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About LINKBYNET
Since 2000, the LINKBYNET group has been providing innovative services and technological solutions to enable and secure the digital transformation of companies.
With a consulting approach, LINKBYNET helps companies to modernize methods, applications and infrastructures with Cloud and Security as the main drivers.

LINKBYNET teams have developed a strong culture of customer engagement and expertise sharing in the key roles of Designer, Architect, Orchestrator and Information Systems Operator.
With offices around the world, LINKBYNET has built a "Follow the Sun" organization for 24/7 availability of all its services.
LINKBYNET has offices in France, Canada, the United States, Asia and Mauritius. It employs more than 800 people worldwide and has a turnover of 72 million euros in 2018. LINKBYNET raised €50 million in 2016 from the Keensight Capital investment fund and carried out its first external growth operation in 2017 through the acquisition of TREEPTIK, a company specializing in agile training, DevOps & Docker. In 2018, LINKBYNET strengthened its cybersecurity expertise with the acquisition of SECURIVIEW, a company specializing in SOC and cybersecurity.

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